



**4Farmers ...
For Farmers**

4Front

Edition 2, 2009

Intelligence about the farm chemical business

Glyphosate 875WDG:

Australia's highest concentrate glyphosate

In one of the most significant changes since Glyphosate was introduced to broadacre farmers, 4 Farmers has introduced an Australian first – the highest concentrate granular glyphosate.

The new product Glyphosate 875 WDG has 875 grams active per kilogram – almost twice the concentration of most conventional Glyphosate products.

Being in concentrated granular form eliminates the hassles of drums and makes cartage and storage easier.

We've found that many farmers have demonstrated with products like Triazines that they prefer the ease and handling of granules rather than liquids.

The cost will be the same or less than our liquid Glyphosate version making it represent outstanding value.

Glyphosate 875 WDG is likely to be available in 20kg bags and smaller 10kg buckets.

Neil Mortimore, general manager said farmers who have used the product say it dissolves like sugar in a teacup.

Glyphosate 470 liquid

He added: "We will be continuing with the renowned fully loaded with surfactant 4Farmers Glyphosate 470 liquid formulation.

Being fully loaded with surfactants and being a particularly high quality product guarantees its popularity with many farmers.

Meanwhile, farmers shopping on price will be interested to discover we will soon

have a low cost, liquid glyphosate available with 500gm/litre strength.

Whatever your preference in glyphosate - high concentrate, granular glyphosate 875 WDG, high quality glyphosate 470 liquid, or economical low cost Glyphosate 500, 4Farmers has you covered.



Crusade for cheaper chemicals - your help needed



4Farmers has called on Federal Minister for Agriculture, Tony Burke to remove a 5% import tariff on herbicides as recommended

by Professor Allan Fels for the Prices Surveillance Authority in 1993.

In a letter to the Minister, we have pointed out that by using generic chemicals we dramatically reduced herbicide costs.

We can reduce prices even further if the Minister abolishes the 5% import tariff.

The tariff adds about 3.5% to the retail price of farm chemicals. If the tariff was removed a farmer spending \$100,000 a year on chemicals of which most have been subjected to tariffs would save

around \$3,000 – not a fortune, but better in the farmer's pocket.

We have pointed out that the chief beneficiary of the tariff has been NuFarm.

The irony is NuFarm is now the subject of takeover discussions with the large Chinese conglomerate, Sinochem. If it is successful, Australian farmers would be paying a tariff to protect a Chinese chemical company from competition from Chinese manufacturers.

We've stressed that Australian farmers are not seeking taxpayer assistance - just the removal of an unfair impost that has long passed its use-by date.

You can help by contacting the Minister direct or by raising it at a meeting of the WA Farmers, the PGA or any other farming organisation.

You can rest assured if the tariff is dropped we will pass the savings on in full.

Phil Patterson, Managing Director

4Farmers Products

With Cross Reference to similar trade name products



Herbicides

2,4-D Amine 625	Various
2,4D Ester 800	Various
2,4D Ester 600	Various
Atraxine 900 WG	Atradex®, Gesaprim®
Bromoxynil 200	Buctril®
Brown Out	Spray.Seed®
Chlorosulfuron 750 WDG	Glean®, Siege®
Clethodim 240EC	Select®
Clodinafop 240EC	Topik®
Clopyralid 300	Lontrel®
Cyanazine 900 WDG	Bladex®
Diclofop-Methyl	Hoegrass®
Diffenican 500	Brodal®
Diuron 900DF	Diurex WG®
Glyphosate 470, 450,360	Roundup®
Haloxifop 520	Verdict®
MCPA 500	Various
MCPA LVE 500	Various
Metolachlor 720	Dual®
Metribuzin 750WP	Lexone®, Sencor®
Metsulfuron Methyl 600	Ally®
Oryzalin 500	Surflan®
Oxyfluorfen 240EC	Goal®, Striker®
Paraquat 250	Gramoxone®
Pendimethalin 330	Stomp®, Argo®
Propyzamide 500	Kerb®, Edge®
Quizalofop-p-ethyl	Targa®, Bolt®
Simazine 900WG	Gesatop®, Simagranz®
Sulfometuron 750WP	Oust®
Tralkoxydim 400WG	Achieve®
Tri-allate 500	Avadex®
Triasulfuron 750WG	Logran®
Triclopyr 600	Garlon®
Trifluralin 480	Treflan®
Tri-pick	Grazon®
Two Up 250	Yield®, Duet®

Seed Dressings

Tebuconazole 25T	Raxil®
Triadimenol 150 + WP	Baytan®, Baymax®
Triadimenol 150 liquid	Baytan®, Baymax®

Fungicides

Carbendazim	Bavistin®, Spin®
Chlorothaloril 720	Bravo®
Flutriafol 250SC	Impact®, Intake®
Propiconazole 250EC	Tilt®, Bumper®
Tebuconazole 430SC	Folicur®
Triadimefon 125EC	Triad®, Slingshot®
Triadimefon 500	Tee-Fon 500
Triadimenol 250EC	Bayfidan®, Shavit®

Insecticides

Alpha-Cyber 100EC	Fastac Duo®, Dominex®
Bifenthrin 100EC	Talstar®
Chlorpyrifos 500EC	Lorsban®
Cypermethrin 260EC	Scud®, Sonic®
Omethoate 290	Le-mat®
Fenamiphos 400	Nemacur®
Pirimicarb 500 WP	Aphidex®, Pirimor®

...And more

We are adding new products to our wide range all the time. So any chemicals you want not on this list please check with 4Farmers as we may have it available.

We welcome suggestions of products you might want. If it is feasible for 4Farmers to help, we'll be happy to.

A common occurrence we have often noted is that our entry into a market often results in it changing to lower prices.

Any feedback or suggestions about packaging of products is also appreciated. We're keen to speak with you about supplying what you want, in the right way, at the best price.



Neil Mortimore, our general manager with some of the most popular 4Farmer's spring season products.

Other Products

Ammonium Sulphate
Boom Clean Dry
Citric Acid
Foam marker
Farm Pro 700 L1 700®
Wetter
Full range of oil adjuvants

POISON
KEEP OUT OF REACH OF CHILDREN
READ SAFETY DIRECTIONS BEFORE OPENING OR USING



TRIADIMEFON 500 FUNGICIDE DRY

ACTIVE CONSTITUENT: 500 g/kg TRIADIMEFON

GROUP C FUNGICIDE

For use as a fertiliser treatment to control leaf and stripe rust; and suppression of Take All in Wheat and to control powdery mildew in Barley WHICH IT IS ILLEGAL TO SELL SEPARATELY. DO NOT DESTROY OUTER CONTAINER WHILE PRODUCT STILL REMAINS.

IMPORTANT: READ THE ATTACHED LEAFLET BEFORE USE

Contents: 10 Kg

4FARMERS PTY. LTD.

A.C.N. 067 443 485
1/70 McDOWELL ST. WELLSHOOL,
WESTERN AUSTRALIA 6110
PH: (08) 9356 3445 FAX: (08) 9356 3447

The way forward next season

Save the hassle of post emergent fungicides next year and treat your fertiliser with Triadimefon 500 Dry for less than \$4/ha.

New further improved formula with less dust, lower odour and no clumps.

**For product information including labels, information sheets
and MSDS's go to www.4farmers.com.au**

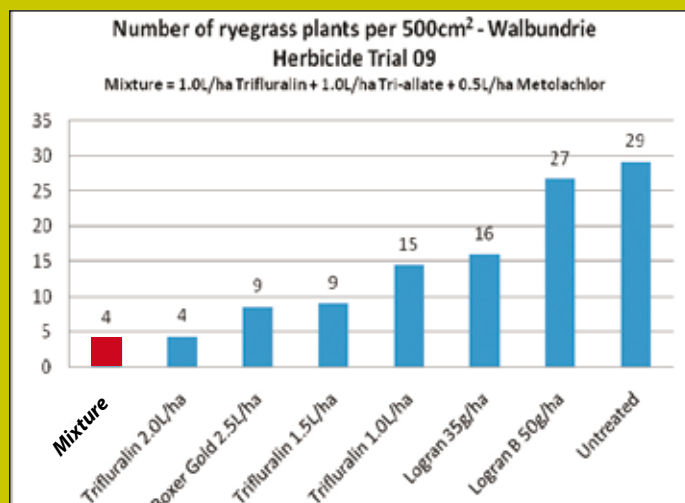
Trials prove 4Farmer's mixture better in controlling ryegrass

We've been saying for some time now that using a combination of Trifluralin, Triallate and Metolachlor will give a better performance in controlling ryegrass at a fraction of the cost of other alternatives.

Our claim has now been well proven in trials recently conducted by our agronomist, David Eksteen, stationed in Albury, southern NSW.

David's trial has conclusively proven:

- The mixture of 1.0L/ha Trifluralin plus 1.0L/ha Triallate plus 0.5L/ha Metolachlor gives considerably better and more cost effective control than 2.5L/ha Boxer Gold®.
- If farmers don't use a three way mix we certainly suggest considering two way mixes of Trifluralin with either Triallate or Metolachlor or Triallate and Metolachlor to combat resistance of ryegrass to Trifluralin.
- Maintain good seed and chemical separation. Take care to avoid soil throw into seeding rows. This can significantly reduce plant numbers.



Quick Notes on Summer weed control

Glyphosate 470 - 500 ml/ha for easy targets like volunteer cereals, small capeweed, doublegee (jacks), and caltrop. Increase to 1L/ha or more as weeds get bigger, and/or more stressed.

Add spraying oil at ≈ 1% if humidity is very low.

Ammonium sulphate also helps with stressed plants.

Partner herbicides can be added for especially difficult weeds as below.

Triclopyr. Best option for paddy melon: 100-150 ml/ha depending on size. 75 ml/ha should be enough for Afghan melons.

2,4-D ester. General spike to improve control of Brassica weeds (radish, turnip, mustard, Ward's weed, Lincoln weed, shepherd's purse etc), Afghan melon, stinkwort, goosefoot etc.

Preferable Ester 800 at 300-500 ml/ha or alternatively Ester 600 at 400-660 ml/ha.

Metsulfuron. Another general spike, which improves control of Brassica, wireweed, doublegee, erodium (geranium), volunteer legumes etc. Use at 5 g/ha.

For more advice discuss with your 4Farmers agronomist or refer to the website.

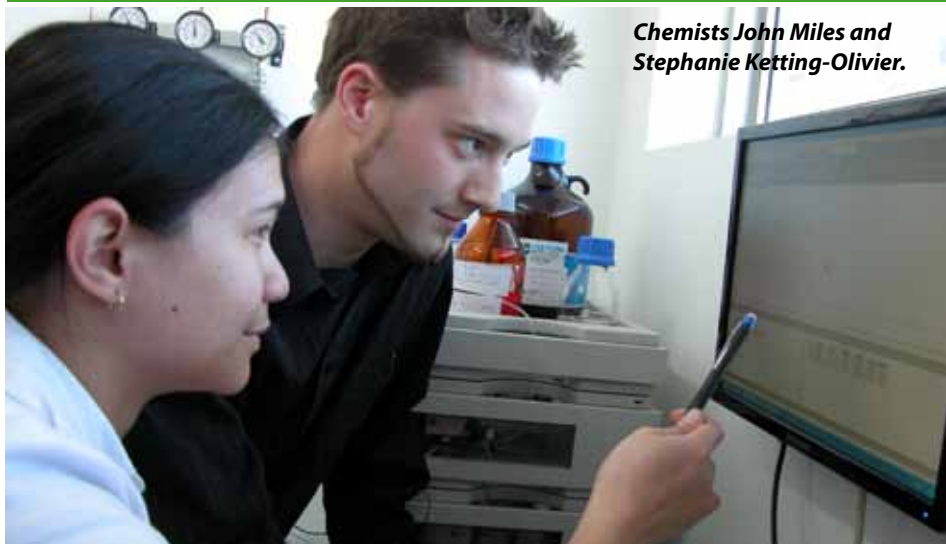
Post emergent fungicides - are you aware of your best options?

For those diseases on which it is effective, Triadimefon offers you best value for money. Propiconazole and Tebuconazole however have become more competitive of late. Flutriafol is a good fall-back when other products run out. The rates below are in ml/ha. The more +, the more effective – roughly speaking.

Crop	Disease	Flutriafol	Propiconazole	Tebuconazole	Triadimefon
Barley	Mildew	250-500 +++	150-500 +++	145 +++	500 +++
	Scald		150-500 +++	145 +++	1000 ++
	Net blotch		500 +++		
Wheat	Leaf Rust	250-500 +++	250-500 +++	145-290+++	1000 +++
	Stripe Rust	250-500 +++	250-500 +++	145-290+++	500-1000+++
	Stem Rust		500 +++	145-290+++	
	Mildew		150-500 +++		1000 ++
	Septoria nodorum	250-500 ++	250-500 ++	145-290+++	
	Septoria tritici	250-500 ++	250-500 ++	290+++	1000 ++
	Yellow Spot		250-500 +++	145-290+++	

4Farmers put quality first

Chemists John Miles and Stephanie Ketting-Olivier.



If there's one area of operation that 4Farmers particularly prides itself on, it is our quality control department.

"We've established a quality control laboratory to ensure that all of our products leaving our gate are of the highest possible quality.

We can help you...

Quality control manager, John Miles said if farmers ever suspect a problem with their chemicals, we might be able to help them.

"We have the expertise and facilities to test chemicals or soil samples on-site with state of the art equipment".

"We can test soils to find one billionth of a gram of most pesticides through the use of our spectrometry equipment," he said.

John said he believed farmers would be shocked with the lack of quality control and weak strength products that we have uncovered in the market.

Product development

One of the principal advantages for us in having such a laboratory is that we are able to not just listen to our customers but modify products to perform differently to better suit them.

For instance it could be in the way the product smells or handles.

An example of setting our technical staff the challenge of finding ways to make a product work better was the modifications made to Triadimefon 500 DRY.

The product has been greatly improved with less dust, less odour and no clumps to give users a better experience with it.

Introducing David Eksteen

We take great pleasure in introducing our new agronomist, David Eksteen.

David joined us in April this year and is based in Albury NSW.

His agronomy services complement the services provided by our West Australian based agronomist, Dr Terry Piper.

David has an excellent background well suited to his work with 4Farmers. He has conducted many trials and done agricultural extension work with the Department of Primary Industry in NSW and the Department of Agriculture in WA, has worked as an agronomist in Esperance and has experience in South Africa.

He can be contacted on 0488 666 777.



David Eksteen

4Farmer's Distributors

Western Australia

Bencubbin: Rob & Dee Breakell:
Tel: 9685 1315 Mob: 0428 851 315
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Tel: 8676 8069 Mob: 0427 760 012
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Tel: 8676 4298 Mob: 0427 185 269
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Tel: 8821 3546 Mob: 0428 213 546
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Tel: 8578 1030 Mob: 0419 861 548
Murray Bridge: Meigel Brothers
Tel: 8532 3222 Mob: 0408 086 375
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Tel: 8680 2147 Mob: 0427 802 147

Victoria

Kaniva: Allan & Carolyn Howe
Tel: 5392 3246 Mob: 0428 375 611
NSW
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Tel: 6825 1997 Mob: 0429 324 218
Walbundrie: Walbundrie Co-op
Tel: 6029 9003
Henty: Whitlocks Rural
Tel: 6929 3297
Culcairn: Goode's Grain Fertiliser
Tel: 6029 8332
David Eksteen
State Sales
Tel: 0488 666 777