

4F Price Guarantee

It's better to be looking at your chemical than looking for it.

4Farmers is offering a Pre-Season Ordering Agreement that provides the security of product supply with the certainty of knowing that if the price comes down before March 30, all savings will be passed on to you.

Scenario 1

Farmer Smith orders 10,000L of chemical in December. The price on the day in \$8/L. However, supply chain issues cause the price to go up to \$9/L. He still takes delivery at \$9/L!

Scenario 2

Farmer Jones orders 10,000L of chemical in December. The price on the day is \$8/L. However, the price keeps coming down to \$7.50/L till he takes delivery in Feb, and then further down to \$7/L at March 30.

The sales order in December shows chemical price at \$8/L. The invoice at delivery shows \$7.50/L. However, a credit is applied on Farmer Jones account after March 30 for the difference of another \$0.50/L. So, Farmer Jones pays \$7/L!



To place your order, please complete and return the following two pages to your local distributor or 4Farmers Head Office.

Or contact 4Farmers for more details

sales@4farmers.com.au

1800 038 445

4Farmers Price Guarantee

| Name and ABN of Entity: | | | |
|-------------------------|---------|------|--|
| Address: | | | |
| Telephone: | Mobile: | Fax: | |
| Email: | | | |

| Quota | ation Number : | WAF | Pric | ce Guarantee | |
|----------------------------|---------------------|-----------------|------|---------------------------------|----------|
| | | | | Date Today: | 9-Dec-22 |
| Description of Goods | Pack ex/GST inc/GST | Packs Needed | | Comment | Terms |
| Glyphosate 510 1000L | \$ | | L | VERY Limited stock | 20th Feb |
| Glyphosate 470 1000L | \$ | | L | Arriving Dec-Feb | 20th Feb |
| Glyphosate 450 IPA 1000L | | | L | Some SOH, more arriving NY | 20th Feb |
| Paraquat 300 1000L | \$ | | L | New Season Price | 20th Feb |
| Butafenacil 200 EC 5L | \$ - | | L | Limited amounts at \$ | 20th Feb |
| Triclopyr 755 20L | \$ 555.55 | | L | 600gai equiv | 20th Feb |
| 24D Ester 800 1000L | \$ | | L | | 20th Feb |
| Trifluralin 480 1000L | \$ | | L | | 20th Feb |
| Prosulfocarb 800 EC 1000L | \$ | | L | | 20th Feb |
| Pendimethalin 440 1000L | \$ | | L | | 20th Feb |
| s-Metolachlor 960 1000L | \$ | | L | | 20th Feb |
| Triasulfuron 750 WDG 1kg | \$ 1 | | kg | | 20th Feb |
| Mesosulfuron 30 OD 5L | \$ | | L | Similar to Atlantis® | 20th Feb |
| Sulfosulfuron 750 1kg | \$ | | kg | | 20th Feb |
| Alpha-Cyper 250 SC 110L | \$ | | L | | 20th Feb |
| Bifenthrin 300 EC 110L | \$ 3, | | L | 10L available now as well | 20th Feb |
| Chlorpyrifos 500 EC 1000L | \$ 9, | | L | Limited stoack Avail immed | 20th Feb |
| Atrazine 900 WDG 15KG | \$ | | kg | NY delivery | 20th Feb |
| Atrazine 600 SC 1000L | \$ | | L | NY delivery | 20th Feb |
| Simazine 900 WDG 15kg | \$ | | kg | NY delivery | 20th Feb |
| Metribuzin 750 WDG 10kg | \$ | | kg | | 20th Feb |
| Terbuthylazine 875 15kg | \$ | | kg | Immediate delivery | 20th Feb |
| Propyzamide 500 WDG 15kg | \$ | | kg | Limited amount for immediate de | 20th Feb |
| Propyzamide 500 SC 1000L | | | L | Some for immediate delivery | 20th Feb |
| Take Up 1000L | \$ | | L | | 20th Feb |
| FarmPro 700 1000L | \$ 1 | | L | | 20th Feb |
| Wetter 1000 1000L | \$ | | L | | 20th Feb |
| Ammonium Sulphate 25kg | \$ | | kg | | 20th Feb |
| ProTeb SC 10L | \$ | | L | Prosaro Equiv | 20th Feb |
| Cu Chelate EDTA 14% | \$ | | kg | | 20th Feb |
| Mn Chelate EDTA 12.5% | \$ | | kg | | 20th Feb |
| Zn Chelate EDTA 14% | \$ | | kg | | 20th Feb |
| Al Phosphide Tablets 1.5kg | \$ | √ | kg | Arrived! | 20th Feb |
| Aquifer 1000L | \$ | | L | | 20th Feb |
| ZnP Bait 500kg Bag | \$ | | kg | Mice pellets in bulka bags | 20th Feb |

4Farmers Price Guarantee

4Farmers Australia Pty Ltd ABN 51 160 092 428 (4Farmers) and the Customer agree to vary the General Terms and Conditions of Sale under which 4Farmers sells Goods to the Customer. The variation will be under a chosen situation as marked following:

- 1. The Customer nominates products for purchase from 4Farmers on the following terms:
 - a. A Sales Order will be issued for the customers and nominated distributors records.
 - b. The nominated goods will be invoiced at time of delivery under agreed payment terms unless tailored alternate arrangements are made
 - c. Late payment of accounts will incur a management fee and possibly collector fees if required
 - d. Pricing is applicable only to the nominated products and quantities specified in the agreement
 - e. In the event of a *force majeure** event where supply is impossible or pricing rises by 15% or more, 4Farmers reserves the right to renegotiate supply and pricing
- 2. The Customer nominates a product specific "Invoice Now/ Pay Later" option where:
 - a. This offer will be considered on a case-by-case basis by senior management of 4Farmers Australia only
 - b. Specifically nominated products are invoiced to the client at an agreed price prior to delivery
 - c. These goods are to be paid for prior to a time derived by mutual agreement.
 - d. Notice must be provided to 4Farmers regarding intent to collect with a minimum of 30 days lead time.
 - e. 4Farmers invoice price Guarantee (This guarantees 4Farmers to supply products at best possible price on the day due to market fluctuations)
 - f. In the event of a force majeure* event where supply is impossible or pricing rises by 15% or more, 4Farmers reserves the right to renegotiate supply and pricing
- 3. Other than as provided in this Agreement, the General Terms and Conditions of Sale remain in full force and effect.
- 4. The 4Farmers General Terms and Conditions of Sale are incorporated into this Agreement as if set out in full.

| Customer Signature | | |
|-----------------------------------|-------|-------|
| Signature: | Name: | Date: |
| | | - |
| | | |
| 4Farmers Representative Signature | | |
| Signature: | Name: | Date: |
| | | |

^{*}Force Majeure - https://en.wikipedia.org/wiki/Force_majeure